FORM OBD - 67 JAN 1977

UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

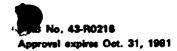


EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

1. Name and address of registrant			2. Registration No
The Hannaford Company, Ir	NW S. 750	2850	
Vashington, D.C. 20036 Name of foreign principal			ss of foreign princips
hina External Trade Deve	No. RD. Taipei, Taiwan, ROC		
. Indicate whether your foreign principa	al is one of the following type:		
Foreign government			
Foreign political party			
Foreign or domestic organia	vetion: If either check one of	the following:	
Foreign or domestic organia	pation. If office, oneda one of		
	□ Committee		
Partnership	Committee		
Partnership Corporation	☐ Voluntary group		
	Voluntery group Street (specify)	<u>A non profit</u> promote trade	organization
Corporation	☐ Voluntary group ☐ Other (specify)	A non profit promote trade	organization •
Corporation Association Individual - State his nationality	☐ Voluntery group ☐ Other (specify)	<u>A non profit</u> promote trade	organization •
Corporation Association Individual - State his nationality If the foreign principal is a foreign g	Voluntary group (x) Other (specify)	A non profit promote trade	organization •
Corporation Association Individual - State his nationality	Voluntary group (x) Other (specify)	A non profit promote trade	organization •
Corporation Association Individual - State his nationality Individual - State his nationality Branch or agency represented by	Voluntary group Other (specify) Covernment, state: the registrant.	A non profit promote trade	organization •
Corporation Association Individual - State his nationality If the foreign principal is a foreign g	Voluntary group Other (specify) Covernment, state: the registrant.	A non profit promote trade	organization.
Corporation Association Individual - State his nationality Individual - State his nationality Individual - State his nationality Branch or agency represented by b) Name and title of official with when	Voluntary group Other (specify) Covernment, state: the registrant. hom registrant deals.	A non profit promote trade	organization.
Corporation Association Individual - State his nationality Individual - State his nationality Individual - State his nationality Branch or agency represented by b) Name and title of official with when	Voluntary group Other (specify) Covernment, state: the registrant. hom registrant deals.	<u>A non profit</u> promote trade	organization.
Corporation Association Individual - State his nationality Individual - State his nationality If the foreign principal is a foreign g a) Branch or agency represented by b) Name and title of official with what If the foreign principal is a foreign g a) Principal address	Voluntary group Nother (specify) Rovernment, state: the registrant. Chom registrant deals. Political party, state:	A non profit promote trade	organization
Corporation Association Individual - State his nationality Individual - State his nationality Branch or agency represented by b) Name and title of official with what will be a foreign principal is a fo	Voluntary group Nother (specify) Rovernment, state: the registrant. Chom registrant deals. Political party, state:	A non profit promote trade	organization

a) State the nature of the business or activity of this foreign principal

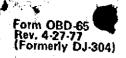
The China External Trade Development Council is a non-profit organization established to promote sales of commodities made in Taiwan and to develop the two-way trade of the Republic of China.

U)	Is this foreign principal	
	Owned by a foreign government, foreign political party, or other foreign principal Yes	No
	Directed by a foreign government, foreign political party, or other foreign principalYes	No
	Controlled by a foreign government, foreign political party, or other foreign principalYes	No
	Financed by a foreign government, foreign political party, or other foreign principalYes	No
	Subsidized in whole by a foreign government, foreign political party, or other foreign principal	No
	Subsidized in part by a foreign government, foreign political party, or other foreign principal	No
E) be	plain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert pused.)	age :
		
	the foreign principal is an organization and is not owned or controlled by a foreign government, fo litical party or other foreign principal, state who owns and controls it.	reig

Date of Exhibit A 3/24/81

Name and Title Daniel T. Kingsley Signature

Executive Vice President





UNITED STATES DEPARTMENT OF JUSTICE Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of

	+	Name of D				
The	На	Name of Registrant nnaford Company, Inc.	Name of Foreign Principal China External Trade Development Council			
:		Check Ap	propriate Boxes:			
1.	[X]	The agreement between the registrant written contract. If this box is checked	and the above-named foreign principal is a formal d, attach two copies of the contract to this exhibit.			
2.		egreement with the above-named foreing correspondence. If this box is checked	stween the registrant and foreign principal. The gn principal has resulted from an exchange of d, attach two copies of all pertinent correspondence, al which has been adopted by reference in such			
3.		of neither a formal written contract no If this box is checked, give a complet	een the registrant and foreign principal is the result or an exchange of correspondence between the parties. e description below of the terms and conditions of the uration, the fees and the expenses, if any, to be			
		100011041				

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Promote mutually beneficial trade, economic and other relationships between ROC and the U.S. and a better and secure atmosphere conducive to such relationships.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Will be meeting with members of the Executive and Legislative branches of the U.S. government to implement the purposes stated in paragraph 4 above and provide public relations assistance for trade missions and to promote increased trade between the U.S. and the ROC.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?1/ Yes No C

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Will be contacting members of the Executive and Legislative branches to enhance the ROC's trade relationship with the U.S. and to insure a secure climate for trade development of the ROC

Date of Exhibit B

3/24/81

Name and Title

Daniel T. Kingsley Executive Vice President Signature

1/ Political activity as defined in Section 1(0) of the Act means the dissemination of political propagands and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

THE HANNAFOR OMPANY, INC. PUBLIC RELATIONS & PUBLIC AFFAIRS LOS ANGELES • WASHINGTON, D.C. • NEW YORK • SACRAMENTO



March 20, 1981

China External Trade Development Council Tenth Floor 201 Tunhwa North Road Taipei, Taiwan Republic of China

ATTENTION: Secretary-General Wu Kuan-hsiung

Gentlemen:

We received confirmation by telephone on Wednesday this week of the C.E.T.D.C.'s wish to engage our services in the United States to promote mutually beneficial trade, economic and other relationships between the Republic of China and the U.S. and a better and secure atmosphere conducive to such relationships.

We shall make our public relations and public affairs counsel available to you in this regard, and this letter of agreement will be the basis on which we shall work in behalf of the C.E.T.D.C. Our fee for professional services will be US\$10,000.00 per month, payable monthly in advance, commencing with this month. Any out-of-pocket expenses will be passed on for reimbursement and will be itemized monthly.

The term of this agreement will be for twelve (12) months, and it may be renewed or modified by mutual consent.

We would appreciate it if you would sign and return one copy of this agreement for our files. Thank you.

Sincerely,

THE HANNAFORD COMPANY, INC.

Peter D. Hannaford Chairman of the Board

Approved & Accepted by
China External Trade Development Council
BY:
TITLE:
DATE: